



Potential Exporters Sought

Bingen, Washington – The Port of Klickitat, Klickitat County Economic Development Dept., Mt. Adams Chamber of Commerce, and Goldendale Chamber of Commerce are seeking companies that would like to expand their market reach by launching or expanding the sale of their products to customers outside the U.S. “We are working with each other and the Washington Small Business Development Center (WSBDC) to host a half-day 'Introduction to Exporting' seminar for local firms,” said Mt. Adams' Director, Avery Pickard. The seminar is part of the WSBDC's export education program that focuses on working with new-to-export and new-to-market companies with little or no expertise in international trade.

“This is a great opportunity for any small business that is considering selling abroad, but is either unsure how best to do it or concerned about the perceived risks,” said Marc Thornsbury, the Port's Executive Director. “If there is sufficient interest, the seminar will be held at the port office in Bingen, Washington, in early September and cover topics such as Export Channel Selection and Trade Finance Options.”

A fee of \$29 will be charged to participants and class size is limited. Firms interested in attending the seminar are asked to contact the Port (509-493-1655), County (509-773-7060), Mt. Adams Chamber (509-493-3630), or Goldendale Chamber (509-773-3400). Information on the WSBDC can be found at www.wsbdc.org.

The Washington SBDC Export Readiness program is part of a statewide export initiative sponsored through a grant by the Washington State Community Economic Revitalization Board which is administrated by the Washington Department of Commerce. The Washington SBDC has also partnered with the Washington State University Impact Center to assist with agricultural research and with the International Trade Alliance in Spokane to offer export workshops across the state.

About the Port of Klickitat

Economic development, transportation, and marine-based recreation are key functions of the Port of Klickitat. These are achieved through leasing industrial-zoned property, developing and renting industrial and commercial facilities, developing and maintaining rail spurs and dock facilities, assisting companies with an interest in locating in Klickitat County, creating and managing marine-based recreational facilities, and working closely with various partner organizations and agencies.

At A Glance...

Who:.....Port of Klickitat
.....K.C. Economic Dev. Dept.
.....Mt. Adams Chamber
.....Goldendale Chamber
What:.....Export Seminar
When:.....September 2011
Where:.....Bingen, Wash.
Quick Facts:...The Port, County, and local Chambers are seeking companies that are interested in exporting their products, but need assistance getting started.

For more information, please contact:

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